

Silver Sage Region, Porsche Club of America
Minutes of Board of Directors Meeting

April 2, 2019

Location of Meeting: Porsche of Boise

1. Meeting called to order by Lindsey Robinson at 6:30pm
Other Board Members present: Melissa Shane, Sid Cannon
Absent: Blair Baertsch, John Sommerwerck,

Members and non-members in attendance

Silver Sage Region
Board Meeting Attendance List
Location: Porsche of Boise
Date: APRIL 2, 2019

If you are not a member and would like to include your contact information please add after your name

Name PLEASE PRINT

<u>Darren McCain</u>	_____
<u>Robert Stueben</u>	_____
<u>GARY ROEDER</u>	_____
<u>L. DAVE FRASIER</u>	_____
<u>WALT GAMMILL</u>	_____
<u>CHARS DENTON</u>	_____
<u>BOB DENTON</u>	_____
<u>LOREN STUMBAUGH</u>	_____
<u>Randall Shane</u>	_____
<u>Greg Myers</u>	_____
<u>Sin Ming Loo</u>	_____
<u>Ken Robinson</u>	_____
<u>Jack Sherr</u>	_____
<u>MIKE FEILEN</u>	_____
<u>Judy Feilen</u>	_____
_____	_____

2. New Member Introductions
No new members in attendance

3. New Business:

A. Autocross April 27

Lindsey reported that there are presently 19 drivers and 4 volunteers signed up. She requested ideas for awards and classes. She discussed on safety and course layout responsibilities.

B. Zone 6 Tour June 22

John Sommerwerck and Paul Kaczmarek could not attend the board meeting. John sent an email to the board that Lindsey read into the minutes at the board meeting as follows:

Below is the Zone 6 Grand Tour report and a request.

- *I updated the Grand Tour information with 3 hotel choices in McCall and a link to the INIdaho reservation site.*
- *Paul has secured the Orofino City Park for June 27, 2019 from 11:00 to 14:00. This is where the handoff from INWR will take place. It is thought that we will have a picnic in the park, versus stopping at a local restaurant, as this will be faster.*
- *Paul & I are tentatively scheduled to pre-drive the Silver Sage section of the route on May 1st & 2nd – weather permitting.*
- *My wife, Nancy, has spent a lot of time looking into meal venues and options for the dinner on Thursday night. Her findings are attached. She has found two suitable venues – Shore Lodge and Anchor Restaurant (where we held the 2015 tour meal). As you review the findings, please note:*
 - *Her criteria was; a site which had good parking for the Porsches, and used the previous tour counts (40 attendees) as a starting point.*
 - *June weather in Valley county is very unpredictable – it has been known to snow over the July 4th week-end. The last tour was held at the end of July. Late July weather is generally great for outdoor seating.*
 - *The costs seem higher this time versus the previous tour – this is due to rising pricing and the prices shown are inclusive of tax & gratuity. I checked with Vicki Pentecost and she noted they were looking at a \$50/person dinner cost for the upcoming wine tour. So these costs are not out of line.*
 - *All the venues Nancy looked at, are now charging a 'venue' charge.*
 - *All of the venues want a single pay for the meal – no separate checks, however, alcohol will be on separate checks. I have talked to Bob Pentecost and we can work this issue by using Constant Contact for meal reservations/payment.*
 - *All of the venues require a deposit. Melissa, once a venue is selected I will work with you on getting the deposit paid.*
 - *My recommendations (I have reviewed these with Blair and he is in concurrence with my selections):*
 - *Reserve the Shore Lodge Lower Pavilion room. This ensures the weather is not an issue, yet gives breathtaking views of the lake. This is a quieter/more private venue. Parking is onsite.*
 - *If the Anchor is selected and the weather turns bad they will not be able to seat the group together.*
 - *The club pays, out of the general fund, for the venue fee. I believe the majority of those attending the dinner will be from the Silver Sage region and this is a great way to support our region and be good hosts to the other Zone 6 attendees.*
 - *We select the buffet option as this satisfies the widest variety of tastes; meat, fish, and vegetarian.*
 - *After the meeting, please let me know the consensus, and we will take the next steps. I will call each of you before the meeting to see what questions or concerns you may have.*

The attending board members approved the venue and the request for the club to pay the venue fee.

C. President's Mystery Tour May 11

Blair was not in attendance so no report

D. 2019 Schedule

2019 Silver Sage Schedule				
MONTH	DESCRIPTION	CONTACT/VOLUNTEER(S)	IDEAS/COMMENTS	Ins.
JANUARY				
2 nd	Board Meeting			N
12 th	New Members Dinner	Robert Sturgeon		N
15 th	Porsche Cruise IN	Loren Stumbaugh	Jonny Carino's 3551 E Fairview Ave, Meridian	N
26 th	Tech Session	Jeff Fergot	Lupo Motors	
FEBRUARY				
5 th	Board Meeting			N
16 th	February Fling	Carole Flatter	Boise Art Glass	N
16 th	Tech Session	Jeff Fergot	XPEL 2222 S. Cole Rd Boise 83709	N
19 th	Porsche Cruise IN	Loren Stumbaugh	Jalapeno's Bar & Grill 8799 W Franklin Rd.	N
MARCH				
1 st	Sage Tick Publication	Article dead line		N
2 nd	Zone 6 President's Meeting	Mark Prusynski / Blair Baertsch	Eugene Oregon	N
5 th	Board Meeting			N
16 th	Tech Session	Jeff Fergot	Porsche of Boise	YES
16 th	House Cleaning Auction - SPUDS Dinner	Bob Denton		N
19 th	Porsche Cruise IN	Loren Stumbaugh	Wingers 3541 N. Eagle Rd, Meridian,	N
April				
2 nd	Board Meeting			N
3 rd - 6 th	Treffen - Santa Barbara			N
6 th	Coffee and Porsches	Dave Keim and Jim Parkinson		YES
16 th	Porsche Cruise IN	Loren Stumbaugh		N
20 th	Adopt-a-Highway Pick-up	Walt Thode	Hwy 55 Horseshoe Bend	YES
27 th	Auto-X Idaho Expo	Lindsey Robinson		YES
MAY				
4 th	Coffee and Porsches	Dave Keim and Jim Parkinson		YES
7 th	Board Meeting	Porsche of Boise		NO
11 th	President's Mystery Tour	Blair Baertsch	"Mystery"	YES
16 th - 18 th	Tri Cities Wine Tour	Bob Pentecost	Richland, WA.	YES
21 st	Porsche Cruise IN	Loren Stumbaugh		N
JUNE				
1 st	Sage Tick Publication			N
2 nd	Coffee and Porsches	Dave Keim and Jim Parkinson		YES
4 th	Board Meeting	Porsche of Boise		N
18 th	Porsche Cruise IN	Loren Stumbaugh		N
14 th -16 th	Drive to Joseph/Orofino	Walt Gammill		YES
22 nd - 30 th	Zone 6 Tour	Paul Kaczmarek/John Sommerwerck		YES

2019 Silver Sage Schedule

JULY				
2 nd	Board Meeting	Porsche of Boise		N
6 th	Coffee and Porsches	Dave Keim and Jim Parkinson		YES
???	TBD	Linda Prusynski		YES
16 th	Porsche Cruise IN	Loren Stumbaugh		N
21 st - 28 th	2019 Porsche Parade		Boca Raton	N
AUGUST				
3 rd	Coffee and Porsches	Dave Keim and Jim Parkinson		N
6 th	Board Meeting	Porsche of Boise		N
9 th - 11 th	Salt Flats trip	Gary Cuddeford	Surface of the sun, UT.	YES
20 th	Porsche Cruise IN	Loren Stumbaugh		N
SEPTEMBER				
1 st	Sage Tick Publication			N
3 rd	Board Meeting	Porsche of Boise		N
4 th - 7 th	Fall Treffen	Woodstock, Vermont		N
7 th	Coffee and Porsches	Dave Keim and Jim Parkinson		YES
14 th	Adopt-a-Highway Pick Up	Walt Thode	Hwy 55 Horseshoe Bend	YES
7 th	Porsche Cruise IN	Loren Stumbaugh		YES
20 th -23 rd	Oregon Coast Drive	Ernie Monroe		YES
???	Diva drive	Linda Prusynski		YES
OCTOBER				
1 st	Board Meeting			N
5 th	Coffee and Porsches	Dave Keim and Jim Parkinson		YES
4 th - 6 th	Oktoberfest • Winecrush • Dinner • Car Show	Liam Spencer/Gary Cuddeford • Vicki Pentecost • Pat • Gary		N
15 th	Porsche Cruise IN	Loren Stumbaugh		N
26 th	Charity Auction	Molly Cuddeford	Sapphire Room Riverside Hotel	N
NOVEMBER				
5 th	Board Meeting			N
19 th	Porsche Cruise IN	Loren Stumbaugh		N
DECEMBER				
1 st	Sage Tick Publication			N
5 th	Board Meeting	Porsche of Boise		N
7 th	Christmas Party-Awards Banquet	Rex Chandler	Hillcrest Country Club 4610 W Hillcrest Dr. Boise	N
17 th	Porsche Cruise IN	Loren Stumbaugh		N

4. Old Business

A. July Club Event at JUMP

Linda Prusynski was not in attendance. Lindsey reported that JUMP will reduce the set-up fee.

5. Ongoing Projects:
A. Treasurer's Report

Silver Sage Porsche Club

STATEMENT OF ACTIVITY

January - March, 2019

	TOTAL
Revenue	
Auto Cross Income	115.92
BBB Auction	1,105.00
BBB Income	845.69
Membership Dues	1,224.50
New Member Meeting	1,382.94
Sage Tick Ad Revenue	395.00
Spring Fling	2,066.56
Tech Session	335.00
Total Revenue	\$7,470.61
GROSS PROFIT	\$7,470.61
Expenditures	
Auto Cross Expense	1,210.00
Bank Fees	15.00
Member Name Tags (Badges)	438.29
New Member Meeting Expenses	2,858.81
Other Miscellaneous Expenses	152.00
Postage and Delivery	156.00
Sage Tick Publishing Expense	1,922.57
Spring Fling Expenses	2,822.70
Storage Rental	152.00
Total Expenditures	\$9,727.37
NET OPERATING REVENUE	\$ -2,256.76
Other Revenue	
Interest On Bank Accounts	30.28
Total Other Revenue	\$30.28
NET OTHER REVENUE	\$30.28
NET REVENUE	\$ -2,226.48

Silver Sage Porsche Club

STATEMENT OF FINANCIAL POSITION

As of March 31, 2019

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Certificate of Deposit - 091-7	9,676.29
Certificate of Deposit - 434-7	7,437.45
Silver Sage Porsche Club	4,554.63
Total Bank Accounts	\$21,668.37
Other Current Assets	
Cash on Hand	0.00
Deposits	0.00
Reserve Funds for BBB	0.00
Total Cash on Hand	0.00
Undeposited Funds	910.00
Total Other Current Assets	\$910.00
Total Current Assets	\$22,578.37
TOTAL ASSETS	\$22,578.37
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
*Accounts Payable	0.00
Total Accounts Payable	\$0.00
Other Current Liabilities	
Accounts Payable	0.00
Total Other Current Liabilities	\$0.00
Total Current Liabilities	\$0.00
Total Liabilities	\$0.00
Equity	
Opening Balance Equity	18,106.49
Retained Earnings	6,698.36
Net Revenue	-2,226.48
Total Equity	\$22,578.37
TOTAL LIABILITIES AND EQUITY	\$22,578.37

B. Membership Report

Robert Sturgeon asked for ideas to stimulate participation by members with “four door” Porsches. Dave Frasier suggested more family oriented events for members with children.

Here is the membership summary through last month. We remain fairly flat at 521 members. As I continue to participate in the Membership Chair Facebook group, I hope to gain some insights on retaining members, regardless of their vehicle type.

Through MARCH 2019	PRIMARY	AFFILIATE	TOTALS
1. New members	4	0	4
2. Renewals	19	12	31
3. Non-renewals	8	0	-8
4. Transfers in	0	0	0
5. Transfers out	1	0	-1
6. Cancellations	0	0	0
7. Added by Record Change	0	4	4
8. Net Change *	0	0	0
TOTAL MEMBERS **	337	184	521

* Exclusive of renewals, on time or late

** Totals are from National.

C. Web Master Report

Online Users:	0	
	Visitors	Visits
Today:	21	64
Yesterday:	25	95
Last 7 Days:	215	698
Last 30 Days:	861	2,512
Last 365 Days:	20,637	47,615
Total:	23,880	61,062
Search Engine Referrals		
	Today	Yesterday
 Google :	0	0
 Yahoo! :	0	0
Daily Total:	0	0
Total:	85	

6. Other Business

None

7.

A. Thank You

Cruise In – Loren Stumbaugh

Tech Session – Jeff Fergot, Porsche of Boise

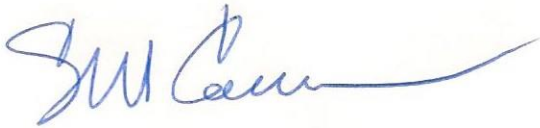
SPUDS – Bob Denton, Rex and Mary Beth

(Sid will send a “thank you” to Rex and MB)

Next Board Meeting: Tuesday, May 7, 2019

Meeting adjourned at 7:01pm

Minutes approved by the board and submitted

A handwritten signature in blue ink, appearing to read "Sid Cannon", with a long, sweeping horizontal line extending to the right.

Sid Cannon
Secretary