Silver Sage Region, Porsche Club of America Minutes of Board of Directors Meeting

August 1, 2018 Location of Meeting: Porsche of Boise

1. Meeting called to order by John Sommerwerck at 6:29pm Other Board Members present: Blair Baertsch, Sid Cannon, Melissa Shane, Absent: Paul Kaczmarek

Members and non-members in attendance

Silver Sage Region Board Meeting Attendance List Location: Porsche of Boise Date: <u>AUGUGT 1, J</u> OIB If you are not a member and would like to include your contact information please add after your name
Name PLEASE PRINT JEFF T. FERGOT
GARY CUDDEFORD
ROBERT STURGEON
Grea Myers
LAMSPENCER
LOREN STUMBAUGH Sin Ming Loo
Lindsey Robinson
Vicki Penticost Bob Pentecost
Michnee Feilen
Walt Thode Mary Thode
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2. New Business:

A. PCA National Board teleconference update

John did not participate in the teleconference. He will get the meeting minutes from Mark Prusynski.

3. Old Business

A. PCA Window Decals

John got a quote for PCA window stickers that include "Silver Sage Region". He presented the cost breakdown and after a discussion it was decided not to order any new stickers until we deplete our existing supply. "Silver Sage" Stickers will be offered to participants at future Kaffee Und Autos.

В.	2018 Silver Sage Schedule
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2018 Silver Sage Schedule					
MONTH	DESCRIPTION	CONTACT/VOLUNTEER(S)	IDEAS/COMMENTS	Ins.	
AUGUST					
1 st	Board Meeting			N	
4 th	Kaffee Und Autos	Dave Keim and Jim Parkinson		YES	
11 th	Visit Yanke Motor Museum	Bob & Vicki Pentecost		YES	
16 th	Porsche Cruise IN	Derek Parker	Location TBD	N	
SEPTEMBER					
1 st	Sage Tick Publication			N	
1 st	Kaffee Und Autos	Dave Keim and Jim Parkinson		YES	
5 th	Board Meeting			N	
12 th - 16 th	Treffen	Gary/Molly	Banff, AB Canada	YES	
21 st	Porsche Cruise IN	Derek Parker	Location TBD	N	
27 th - 30 th	Rennsport Reunion VI	John/Blair		YES	
OCTOBER			A State of the second sec		
3 rd	Board Meeting			N	
6 th	Kaffee Und Autos	Dave Keim and Jim Parkinson		YES	
5 th - 7 th	Oktoberfast	Gary Cuddeford/Liam Spencer		N	
5 th	Dinner	Pat	Big Al's		
6 th	Winecrush	 Vicki Pentecost 			
7 th	Car Show	Gary			
18 th	Porsche Cruise IN	Derek Parker	Location TBD	N	
NOVEMBER					
7 th	Board Meeting			N	
ZNDO	Charity Auction	Molly Cuddeford	Date not to conflict w/ BSU football	N	
15 th	Porsche Cruise IN	Derek Parker	Location TBD	N	
DECEMBER					
1 st	Sage Tick Publication			N	
1 st	Christmas Party-Awards Banquet	John / Rex	Arid Club	N	
. 5 th	Board Meeting			N	
20 th	Porsche Cruise IN	Derek Parker	Location TBD	N	

2018 Silver Sage Schedule

Correction, Charity Auction is November 2nd not November 7th.

Yanke Motor Museum Visit

Bob Pentecost reported there has been a great response. Once at the museum attendees will be asked to stagger their departure so as not to overwhelm the restaurant. He will suggest a \$10 donation to the museum.

Treffen Banff

Gary and Molly Cuddeford will host an upcoming planning meeting. BYOB/Pot luck

Cruise In Location

Derek was not in attendance. He will email the location and details.

Rennsport Reunion VI

John said he received an email about housing availability.

Oktoberfast

Gary reported there will be two Saturday tour departures from PoB; one for Kaffee Und Autos and a later one for the Wine Tour. This year the Village will not provide a band but Gary said they may provide more money for door prizes and raffles. A meeting is scheduled for 8/8/18 with the Village.

Calendar

Blair asked if the low sales numbers from last year was an indication that we should discontinue the calendar. The majority of the group supported the calendar and encouraged its continuation since the production cost is zero and the printing cost is fixed per calendar. Blair said he needs photo submissions by September 20th for the 2019 calendar. Bob offered to make a special calendar promotion and sales email.

Sage Tick

John spoke with Frank, Walt Thode and Jeff about ideas for upcoming issues. It was decided that Frank will continue in his role as editor. He will be assisted by Jeff Fergot who will help with content ideas, Walt Thode will proof read, Melissa will reach out to advertisers to discuss concerns about unpaid listings and unrequested advertisements, Greg Myers will ask Mike Bell to write a technical article.

4. Ongoing Projects:

A. Treasurer's Report

Silver Sage Porsche Club

STATEMENT OF ACTIVITY

January - July, 2018

	TOTAL
Revenue	
Auction Dinner Income	100.00
Auto Cross Income	1,262.95
BBB Income	1,180.00
Calendar Sales	136.65
Grill Badges	116.80
Membership Dues	3,981.00
Miscellaneous Income	1,399.95
New Member Meeting	1,723.84
President's Mystery Tour Income	480.03
Sage Tick Ad Revenue	1,430.00
Spring Fling	1,601.53
Tech Session	534.00
Total Revenue	\$13,946.75
GROSS PROFIT	\$13,946.75
Expenditures	
Auto Cross Expense	2,120.65
Bank Fees	35.20
Calendar Expense	74.22
EMail Maintenance	378.00
Member Name Tags (Badges)	402.61
New Member Meals	2,170.00
Other Miscellaneous Expenses	75.00
Postage and Delivery	465.75
President's Mystery Tour Expens	531.48
Sage Tick Publishing Expense	3,778.87
Spring Fling Expenses	2,925.00
Storage Rental	836.00
Tech Session Expense	328.16
Zone 6 Expenses	1,745.21
Total Expenditures	\$15,866.15
NET OPERATING REVENUE	\$ -1,919.40
Other Revenue	
Interest On Bank Accounts	35.30
Total Other Revenue	\$35.30
NET OTHER REVENUE	\$35.30
NET REVENUE	\$ -1,884.10

Silver Sage Porsche Club

STATEMENT OF ACTIVITY

July 2018

	TOTAL
Revenue	
Grill Badges	36.60
Membership Dues	1,472.50
Total Revenue	\$1,509.10
GROSS PROFIT	\$1,509.10
Expenditures	
Bank Fees	5.20
Other Miscellaneous Expenses	15.00
Postage and Delivery	173.59
Sage Tick Publishing Expense	1,260.67
Total Expenditures	\$1,454.46
NET OPERATING REVENUE	\$54.64
Other Revenue	
Interest On Bank Accounts	18.19
Total Other Revenue	\$18.19
NET OTHER REVENUE	\$18.19
NET REVENUE	\$72.83

Silver Sage Porsche Club

STATEMENT OF FINANCIAL POSITION

As of July 31, 2018

	TOTAL	
ASSETS		
Current Assets		
Bank Accounts		
Certificate of Deposit - 091-7	9,641.73	
Certificate of Deposit - 434-7	7,420.59	
Silver Sage Porsche Club	7,823.62	
Total Bank Accounts	\$24,885.94	
Other Current Assets		
Cash on Hand	0.00	
Deposits	0.00	
Reserve Funds for BBB	0.00	
Total Cash on Hand	0.00	
Undeposited Funds	0.00	
Total Other Current Assets	\$0.00	
Total Current Assets	\$24,885.94	
TOTAL ASSETS	\$24,885.94	
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
*Accounts Payable	0.00	
Total Accounts Payable	\$0.00	
Other Current Liabilities		
Accounts Payable	0.00	
Total Other Current Liabilities	\$0.00	
Total Current Liabilities	\$0.00	
Total Liabilities	\$0.00	
Equity		
Opening Balance Equity	18,106.49	
Retained Earnings	8,663.55	
Net Revenue	-1,884.10	
Total Equity	\$24,885.94	
TOTAL LIABILITIES AND EQUITY	\$24,885.94	

SSPCA JULY 2018 MEMBERSHIP REPORT

	PRIMARY	AFFILIATE	TOTALS
1. New members	2	0	2
2. Renewals	16	11	27
3. Non-renewals	12	0	12
4. Transfers in	1	0	1
5. Transfers out	0	0	0
6. Cancellations	0	0	0
7. Added by Record Change	0	2	2
8. Net Change *	3	0	3
TOTAL MEMBERS **	340	174	514

* Exclusive of renewals, on time or late

** Totals are from National.

5. Other Business

A. Thank You

Kaffee Und Autos – Jim Dave Cruise In – Derek Parker

6. Next Board Meeting: Wednesday, September 5, 2018

Meeting adjourned at 7:37pm

Minutes approved by the board and submitted

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Sid Cannon Secretary