

Silver Sage Region, PCA
Board of Directors Meeting

December 10, 2019
Location of Meeting: Porsche of Boise



1. Meeting called to order by Lindsey Robinson at 6:30 pm
Other Board Members present: Melissa Shane, John Sommerwerck, Sid Cannon
Absent: Blair Baertsch

Members and non-members in attendance

Mary Thode	Walt Thode	Jeff Fergot
Mark Prusynski	Linda Prusynski	Laura Outlaw
Jack Green	Carole Green	Nancy Sommerwerck
John Sommerwerck	Bob Kunz	Lucille Kunz
Robert Sturgeon	Monika King	Andrew King
Loren Stumbaugh	Chris Denton	Bob Denton
Terry Reynolds	Denis Dunlop	Ken Robinson
Gary Roeder	Jackie Roeder	Michael Feiler
Judy Feiler	Andrew Tate	Mary Monroe
Bob Pentecost	George Jolley II	Shawn Ferguson, Porsche of Boise
Sharon Fergot	Charity Members see below	Greg Myers

2. New Member Introductions--None

3. New Business:

- A. Tag Heuer Watch Presentation

Andrew King presented the Tag Heuer watch to the winner-George Jolly.

- B. Charity Check Presentation

Andrew and Monika King and the charity team presented Wish Granters with a check for the \$21,763 in donations on behalf of Silver Sage. Jessica Young, Dina McLauchlin, Rachel Hranac, Tyrnel Martinez and Sean Lambert were present to accept the donation.

C. New Board Member Introductions

Lindsey introduced the new board members for 2020: Lindsey Robinson President, Denis Dunlop Vice President, Terry Reynolds Treasurer, Sharon Fergot Secretary, and Blair Baertsch Past President

D. PCA Award Application

Lindsey advised the PCA Award applications are due the end of this month. Walt Thode volunteered to complete the application for Region of the Year on behalf of the club.

E. Treffen

John Sommerwerck reported registration for Treffen at the Broadmoor in Colorado Springs opens Wednesday, January 22 at 1:00 p.m. MT. The schedule of events is currently available online at Treffen.pca.org. Treffen runs from the afternoon of April 29th through breakfast May 3rd.

F. Tire Raffle Drawing

The Tire Raffle Drawing was held and Andrew King won the certificate.

4. Old Business

A New Member Dinner

Robert Sturgeon advised the New Member Dinner will be held Saturday, January 11th at Lyle Pearson. Currently planning a cocktail hour at the Porsche showroom with dinner at the Mercedes Benz showroom catered by Goodwood Barbeque Company. Request for stipend from PCA National is already in progress.

B. Name Badges

Lindsey advised we have a new process for providing name badges that will save expenses and be more efficient. Additional information will be provided at the next board meeting.

5. Ongoing Projects:

A: Treasurer's Report:

Melissa Shane was thanked for her service as Treasurer and presented an award in appreciation.

Silver Sage Porsche Club

STATEMENT OF ACTIVITY

January - December 2019

	TOTAL
Revenue	
2019 Watch Raffle	3,786.10
Auto Cross Income	6,336.94
Charity Income	3,997.70
Christmas Party Income	2,206.74
Grill Badges	37.57
Membership Dues	6,552.00
Miscellaneous Income	1,805.16
New Member Meeting	1,382.94
Octoberfast Income	10,087.38
Orofino Income	1,288.60
Sage Tick Ad Revenue	1,125.00
Spring Fling	1,326.56
Spuds Auction	1,105.00
Spuds Income	845.69
Tech Session	1,372.11
Tire Raffle Income	1,760.00
Zone 6 Income	2,814.83
Total Revenue	\$47,830.32
GROSS PROFIT	\$47,830.32
Expenditures	
Auction Dinner Expense	2,686.22
Auto Cross Expense	3,622.55
Bank Fees	35.00
Calendar Expense	613.08
E-Mail Maintenance	427.00
Equipment	2,754.35
Member Name Tags (Badges)	1,556.51
Membership Dues Gifted	92.00
New Member Meeting Expenses	2,858.81
Octoberfast Expense	9,087.04
2019 Watch Raffle	1,908.00
Total Octoberfast Expense	10,995.04
Orofino Expenses	1,021.45
Other Miscellaneous Expenses	2,944.78
Postage and Delivery	63.22
Sage Tick Publishing Expense	3,829.87
Spring Fling Expenses	2,822.70
Storage Rental	860.00
Tech Session Expense	641.20
Tire Raffle Expense	500.00
Zone 6 Expenses	3,022.14
Total Expenditures	\$41,345.92
NET OPERATING REVENUE	
	\$6,484.40
Other Revenue	
Interest On Bank Accounts	212.03
Total Other Revenue	\$212.03
NET OTHER REVENUE	\$212.03
NET REVENUE	\$6,696.43

Silver Sage Porsche Club
STATEMENT OF FINANCIAL POSITION
All Dates

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Certificate of Deposit - 091-7	9,835.35
Certificate of Deposit - 434-7	7,459.96
Silver Sage Porsche Club	13,520.97
Total Bank Accounts	\$30,816.28
Other Current Assets	
Cash on Hand	0.00
Deposits	0.00
Reserve Funds for BBB	0.00
Total Cash on Hand	0.00
Undeposited Funds	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$30,816.28
TOTAL ASSETS	\$30,816.28
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
*Accounts Payable	0.00
Total Accounts Payable	\$0.00
Other Current Liabilities	
Accounts Payable	0.00
Total Other Current Liabilities	\$0.00
Total Current Liabilities	\$0.00
Total Liabilities	\$0.00
Equity	
Opening Balance Equity	18,106.49
Retained Earnings	0.00
Net Revenue	12,709.79
Total Equity	\$30,816.28
TOTAL LIABILITIES AND EQUITY	\$30,816.28

B. Membership Report:

Robert Sturgeon

Through NOVEMBER 2019	PRIMARY	AFFILIATE	TOTALS
1. New members	1	0	1
2. Renewals	13	10	23
3. Non-renewals	7	0	-7
4. Transfers in	0	0	0
5. Transfers out	0	0	0
6. Cancellations	0	0	0
7. Added by Record Change	0	0	0
8. Net Change *	0	0	0
TOTAL MEMBERS **	337	195	532

C: Web-Master Report:

Randal Shane

	Visitors	Visits
Today:	28	83
Yesterday:	34	57
Last 7 Days (Week):	294	810
Last 30 Days (Month):	1,027	3,732
Last 365 Days (Year):	15,253	37,081
Total:	31,010	83,552

6. Other Business

A: By-laws Update

By-laws have been updated by PCA National and Silver Sage needs to review to ensure any changes or updates for our region. A committee of Melissa Shane, Loren Stumbaugh and John Sommerwerck will review the bylaws.

B: Tech Talks

Jeff Fergot provided the proposed schedule for 2020 Tech Talks.

January 25th—Lupo Motors with a discussion of ceramic coatings for new and current vehicles and an update from the 2020 PCA panel discussion at Scottsdale regarding yearly market analysis

Feb 22nd at Porsche of Boise, Mike Bell, lead technician, will update regarding new features of the 992 and will also provide information on the Taycan

March 21st, Driver Education 101 will be presented by Gary Roeder and Jeff Fergot at Porsche of Boise. Emphasis will be on providing information to people new to DE.

C. 2019 Holiday Party

John Sommerwerck mentioned the attendance for the holiday party has dropped off in numbers. It was agreed the club should try to determine what membership desires in events. Lindsey will work on a survey and will discuss further at next board meeting. Location for 2020 holiday party should be selected early 2020.

7. Thank You

Lindsey acknowledged and thanked members for their service in 2019 including:

Loren Stumbaugh—Cruise In Dinners

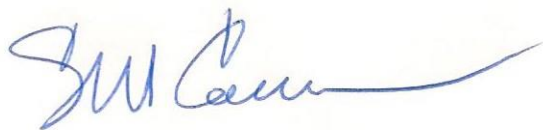
Greg—Porsche of Boise, photography

John Sommerwerck, Liam Spencer and Rex Chandler—Holiday Party

8. Next Board Meeting: Tuesday, January 7, 2020

Meeting adjourned at 7:30 pm

Minutes approved by the board and submitted



Sid Cannon
Secretary